POINT MEETING - January 14, 1974 @ Trust for Public Land, 82 Second Street.
Huey Johnson - Host

Attending - Huey Johnson, Mike Phillips, Jerry Mander, Stewart Brand, Nathan Hare, Richard Baker Roshi, Lois Britton, Richard Austin.

Mike - We'll go ahead and start without Jerry. Stewart recommends that when you (Baker Roshi) can't be here, for clerical reasons, that Virginia (Baker) sit in for you.

Baker Roshi - Sure. What, is there a trap-door marked "clerical reasons" that I drop through and Ginnie pops up?

Mike - We'll have to consider the precedent aspect of this,- only clerical trap-doors.

Huey - I'd like to express my thanks to POINT on behalf of TPL because it has been POINT's assistance that has gotten TPL on the move. Our first year has been very successful re: land acquisition and we also now have a resource fund of about $600K and we are expanding, as we just opened an office in Seattle. A moderate success story in one year.

Baker Roshi - I have a stack of grant proposals, some of which I have selected to fund so I'll send them to you (Richard Austin) and Lois to get the checks out, and copies to the rest of you so you'll know about them.

Mike - The agenda is next: 1. Stewart's Journal; 2. New Board Members; 3. Dick Raymond's letter. First I have four monor items. One is that we have been a conduit for funds (Women's Center, Bill Bryan) and I think we ought to consider the wisdom in doing this. I've seen a few messy deals at Glide and I don't think POINT needs that. Some people can use the help but sometimes they want us to be responsible for the handling and administration of their money, which is beyond our function.

Huey - What do you recommend?

Mike - It should only be done when specifically requested by a director for special cases but mostly I recommend discouraging it. That means a 7% overhead charge as a start.

Huey - I so move, though we don't do that very often around here.

All agreed on Mike's recommendation.

Mike - The second item is in regards to the three year kick-out rule. Stewart's original Destination paper mentioned staff as well as board.

Nathan - Maybe there should be an overlap in the replacement so there won't be such a gap.

Huey - I'm against some of the original ideas pertaining to the 3-year automatic firing. There has to be some continuity.

Stewart - I prefer freshness at the expense of continuity.

Huey - I can agree with that Stewart.

Mike - Agreed - The 3-year rule applies to staff also.

Huey - How about training replacements so they could step into the job with no side slipping.

Baker Roshi - how about if I start training mine now - that'll give me 3 years to have him/her ready.

Stewart - Huey, your list wasn't very informative.

Huey - I don't believe in hiring people by their resumes.

Stewart - I don't believe in hiring people by their names alone. You do have to give us another name in place of yours as well.

Jerry - As I understand it we are going to select one name from each list. I have at least eight names.

Huey - That was the idea.

Baker Roshi - It's true that Nathan and I are not submitting lists but do we vote?

Mike - Yes, that's the power you have.

Jerry - How about voting at the next meeting? I don't think I'm in a position to vote as would like to think about it awhile longer.

Huey - Human nature being what it is you probably won't be any more ready in 2 or 3 weeks so let's start now.

Stewart - I'd like to lobby a bit first and also get more information about some of the other prospects.

Baker Roshi - I too would like to have more information on the people whose names we have. Sorry I have to leave early, but have a wedding at Green Gulch. I'll be available the first week in February if you want to have another meeting then.

Mike - The "Foresta" (referrence code to last year's POINT gathering of grantees) meeting is still being investigated. The probable date looks like sometime in March.

Jerry - I think I might get $5,000 back on a first year grant as the person (Herb Kutchens) never did anything with it. Can I spend it again?

Mike - Yes! Maybe you should get a bonus.

Mike for the Board - Agreed, Jerry can add this $5,000 to his current fund.

Huey - I think the Board should approve the audit. It's a legal requirement.

Mike - We need to get information back and forth between the Board and Staff. It helps keep our records up to date.

Huey - I think the "expenses" should be made more apparent, making us more visible.

Lois - They are fairly well defined though I don't know which ones you are referring to. We have no structure as everyone's expenses are handled in a different way.

Huey - They seem quite high percentage wise compared to other foundations.

Mike - High?! A little over $1,000 for staff salaries, $35/mo. for the office, plus the telephone.

Lois - The major expenses have to do with Epilog, New Games and travel.

Mike - Next is Dick Raymond's letter and what he mentioned about consultants and the role of Elijah. I'm in favor of having a resource of consultants to refer our grantees to, we certainly have more to offer than just money.

Stewart - I feel that it should be more informal than formal so as to keep our flexibility. Give the names to the grantees so they know who to go to for what. Let them work it out with the consultant as to whether they pay and how much.

Mike - Dick also mentioned expanding the role or concept of Elijah, formalifing it.

Stewart - A great idea.

Jerry - When I was host I made space so Joanna Leary could make a presentation about what she's into. One thing, the Elijah has to be informed as to what we are doing.

Nathan - Ask them enough in advance so they might find out what is going on with POINT.

Huey - We could also invite other foundations so they could learn from Elijah and about this unique process of ours. It might loosen them up.

Jerry - That might be a bit outside our meeting per say but certainly something POINT could sponsor. The other foundations could use the education.

Mike - I hear no use of better use of Elijah.

Stewart - One concept I picked up at the Educational Fair was that the speaker fielded questions first before going into his program. It was a nice format.

Jerry - We seem to be chatting - any more business?

Mike - Stewart's thing. He's putting more life and energy into POINT.

Stewart - Along with the Epilog we'll be doing a quarterly sold by subscription called the Co-Evolution Journal. There'll be a 16 page introduction in Harpers in a couple of months. POINT will be publishing this and it should have a booster effect on the Catalog sales as well as the Epilog. A new indexing system will effectively update the Catalog and help avoid putting out wrong information which was a problem last time. Besides updating the Catalog, which was primarily designed for those headed for the country, the Epilog is being designed to include a larger community.

Mike - Next board meeting for discussing and voting on the nominees for replacement.

Stewart - The New Games movie will be shown Friday, Feb. 1st at 8pm at the First Unitarian Church (downstairs), 1187 Franklin.

PEACE & JOY, Richard Austin